



CHASHMA SUGAR MILLS LIMITED

Corporate Briefing Session 2020

Presenter: Mr. Rizwan Ullah Khan, CFO

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ



TABLE OF CONTENTS

1. Introduction (Group & Company)
 2. Five Years Performance (Financial & Operational)
 3. Financial Results (2020 vs 2019)
 4. Current Status (Operational & Financial Performance) Nine Months ended June 2021
 5. Future Outlook
- 

01

INTRODUCTION

(Group and Company)



INTRODUCTION OF THE GROUP

- ❖ The sponsors of the Premier Group of Companies (“The Group”) have been in commerce and industry since 1950 (experience of 70 years).
- ❖ The Group is involved in the production of white crystalline Sugar, Ethanol, high grade polypropylene products, Grain Storage Facilities, Flour, Housing Project, bulk chemical management at Karachi terminal and interests in real-estate.
- ❖ The Group is also promoting agriculture sector in the field of variety sugar cane cultivation.
- ❖ Major Group companies include:
 - ❖ Premier Sugar Mills & Distillery Company Limited (listed company)
 - ❖ Chashma Sugar Mills Limited
 - ❖ Ultimate Whole Foods (Pvt.) Limited
 - ❖ Whole Foods (Pvt.) Limited
 - ❖ Syntron Limited
 - ❖ Syntronics Limited
 - ❖ Azlak Enterprises (Private) Limited

CHASHMA SUGAR MILLS LIMITED

- Chashma Sugar Mills Limited (“the Company”) was incorporated in Pakistan on May 5, 1988.
- The company is principally engaged in manufacturing, production and sale of sugar, other allied compound/products.
- **“Corporate Structure”** of the Company is as follows:
 - The Premier Sugar Mills & Distillery Company Limited - **Parent Company**
 - Whole Foods (Pvt.) Limited - **100% Owned Subsidiary**
 - Ultimate Whole Foods (Pvt.) Limited – **Subsidiary with 51% Shareholding**

PRODUCTION UNITS

- ❖ The Company has two Sugar Production Units and one Ethanol Production unit.
 - Unit – 1 is situated at University Road, D.I.Khan, KPK
 - Unit – 2 is situated at Ramak, D.I.Khan, KPK
 - Ethanol Unit is situated at Ramak, D.I.Khan, KPK



Chashma Unit – 1
Crushing Capacity: 12,000 MT/day



Chashma Unit – 2
Crushing Capacity: 6,000 MT/day



Chashma Unit – Ethanol
Production Capacity: 125,000 liters/day



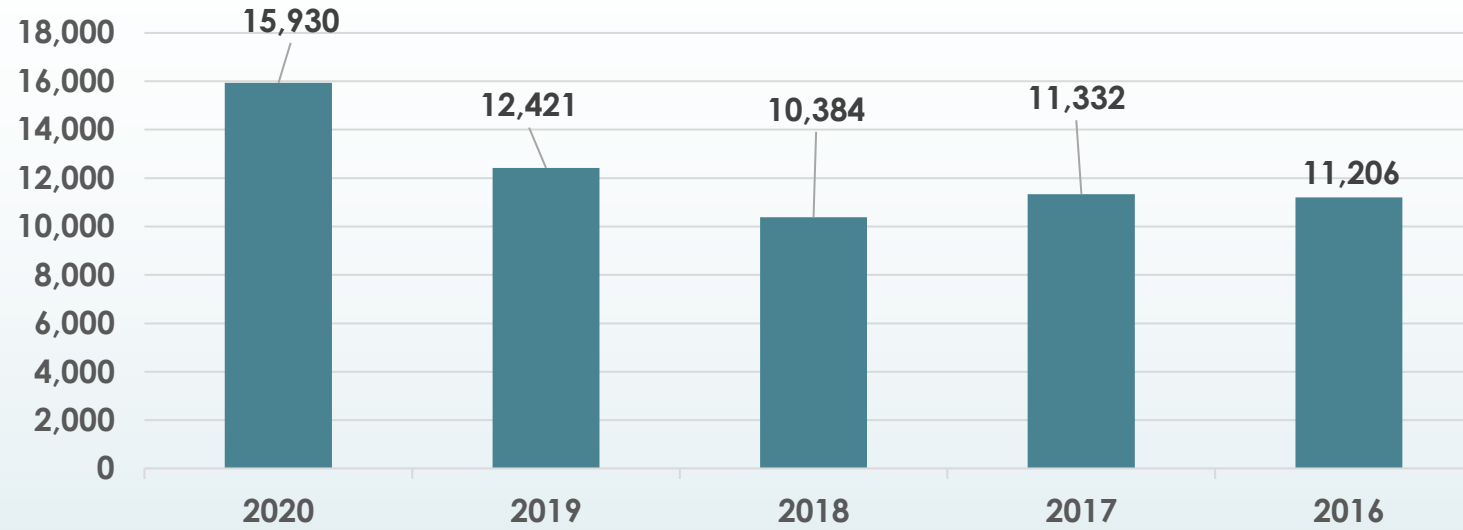
02

FIVE YEARS PERFORMANCE

(Financial & Operational)

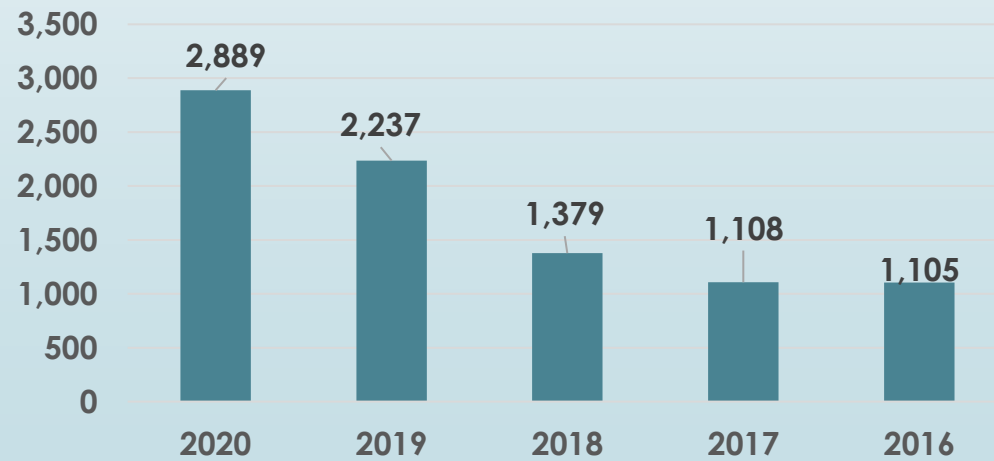
Sales - net

(Rupees in Million)



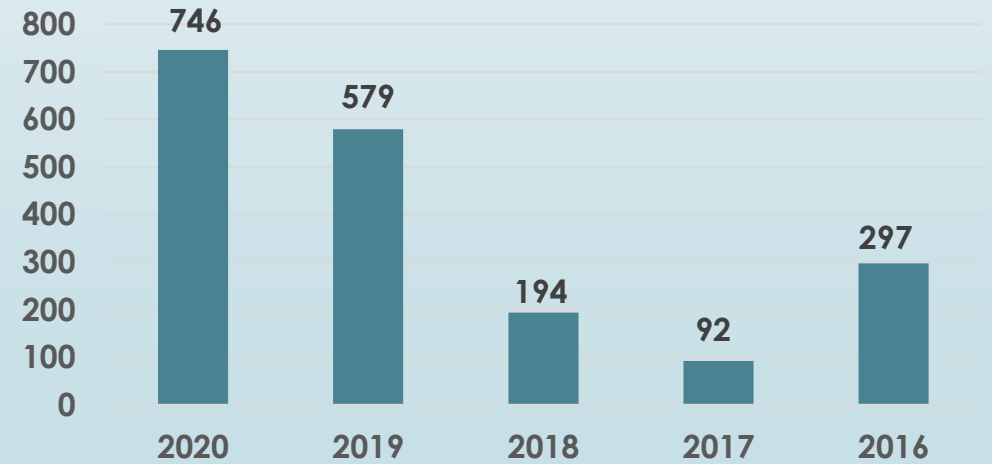
Gross Profit

(Rupees in Million)



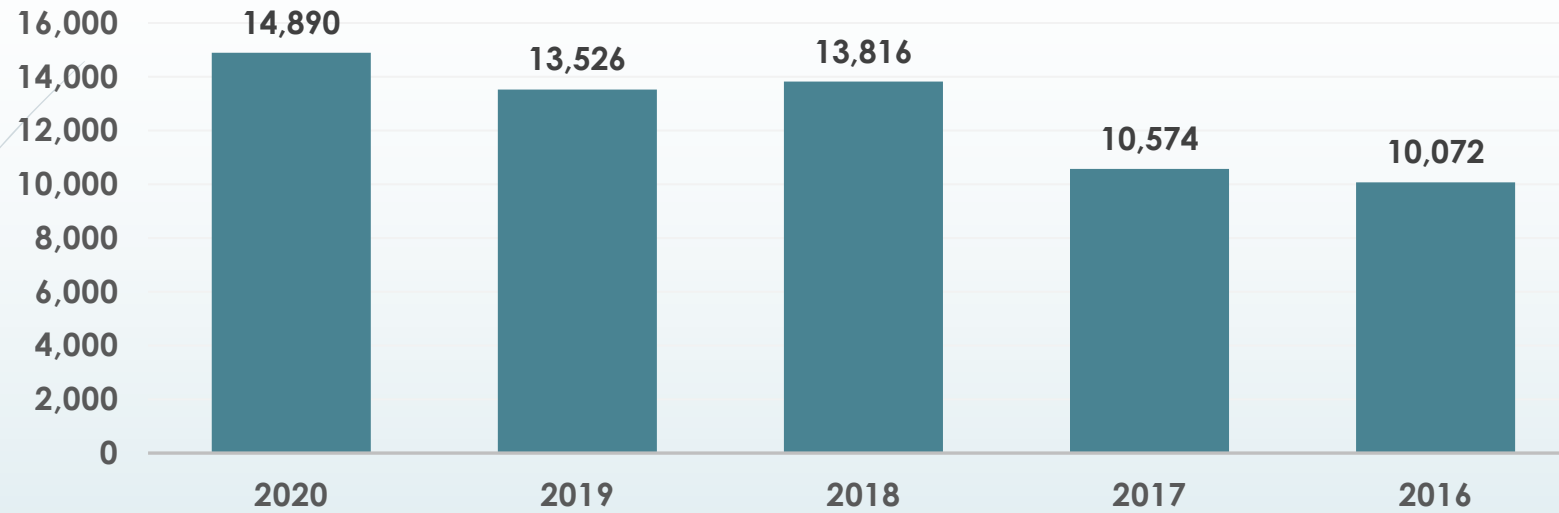
Net Profit (PAT)

(Rupees in Million)



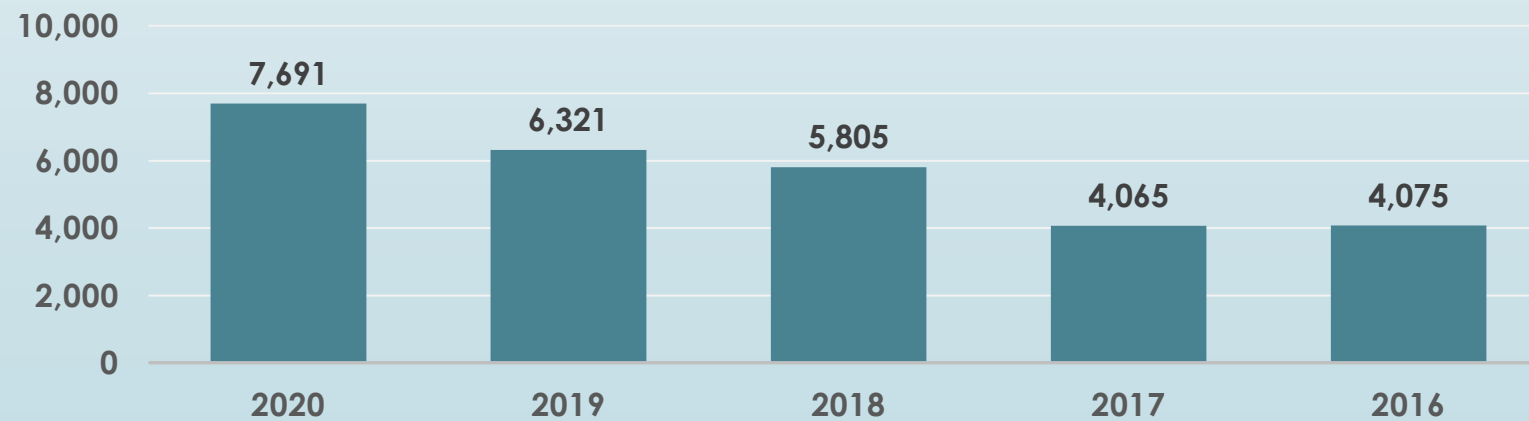
Total Assets

(Rupees in Million)

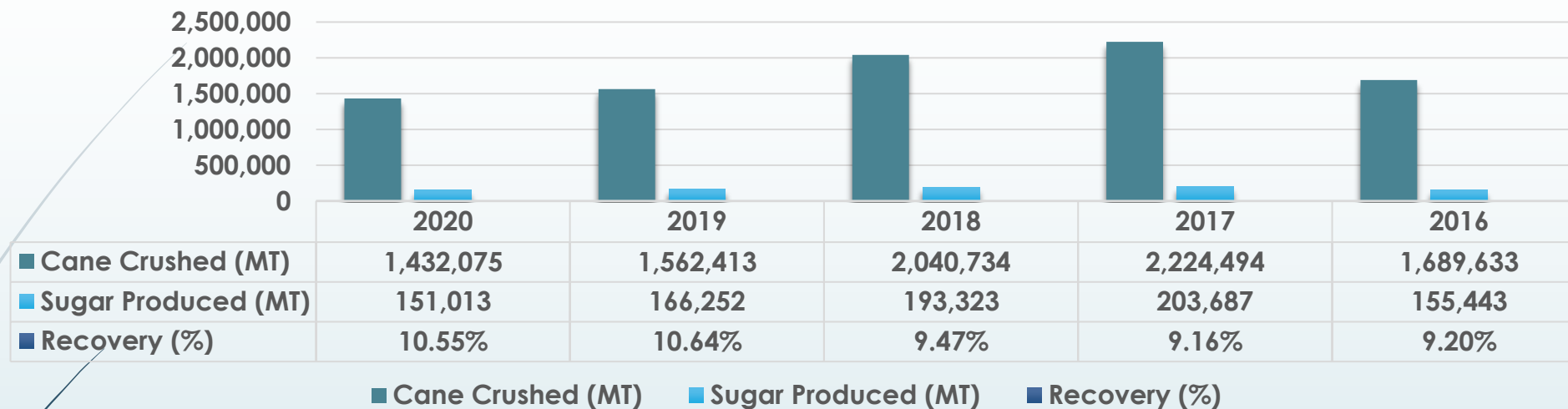


Shareholder's Equity

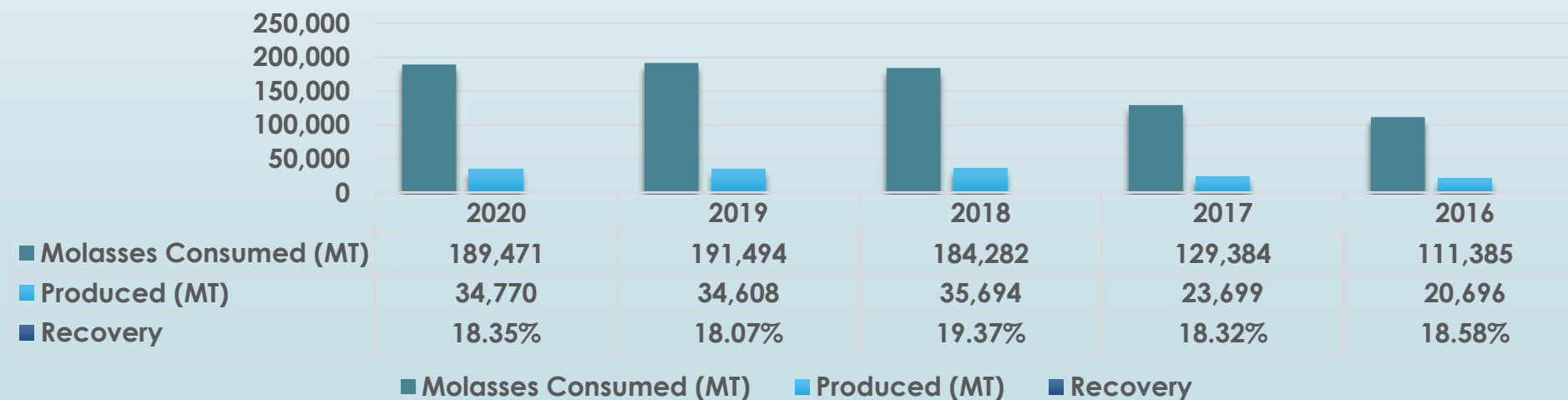
(Rupees in Million)



Production of Sugar



Production of Ethanol





03

Financial Results

(2020 vs 2019)

PROFIT & LOSS HIGHLIGHTS – Unconsolidated

	2020 Rs. in '000'	2019 Rs. in '000'	Difference %age
Sales – net	15,929,690	12,420,711	28%
Gross profit	2,889,252	2,237,055	29%
Operating profit	1,646,572	1,386,048	19%
Profit before taxation	742,671	636,500	17%
Profit after taxation	746,115	578,648	29%
Profit Distribution			
Dividend to shareholders	143,460	143,460	0%
Profit retained for future growth	602,655	435,188	38%
Total	746,115	578,648	
Earnings per share - basic and diluted (Rs.)	26.00	20.17	29%

FINANCIAL POSITION HIGHLIGHTS – Unconsolidated

	2020 Rs. in '000'	2019 Rs. in '000'	Difference %age
Property, plant and equipment	9,892,348	9,223,953	7%
Stores and spares	502,275	469,713	7%
Stock-in-trade	1,241,999	1,724,824	-28%
Trade debts	143,049	57,011	151%
Other assets	3,110,289	2,050,840	52%
Total Assets	14,889,960	13,526,341	
Shareholders' equity	7,690,524	6,321,459	22%
Long term finances - secured	2,112,012	2,192,099	-4%
Trade and other payables	942,856	688,982	37%
Short term running finance	2,419,737	3,100,942	-22%
Other liabilities	1,724,831	1,222,859	41%
Total Equity and Liabilities	14,889,960	13,526,341	

PROFIT & LOSS HIGHLIGHTS – Consolidated

	2020 Rs. in '000'	2019 Rs. in '000'	Difference %age
Sales – net	15,929,690	12,420,711	28%
Gross profit	2,889,252	2,237,055	29%
Operating profit	1,635,179	1,378,488	19%
Profit before taxation	731,259	628,940	16%
Profit after taxation	734,703	571,088	29%
Profit Distribution			
Dividend to shareholders	143,460	143,460	0%
Profit retained for future growth	591,243	427,628	38%
Total	734,703	571,088	
Earnings per share - basic and diluted (Rs.)	25.61	19.90	29%

FINANCIAL POSITION HIGHLIGHTS – Consolidated

	2020 Rs. in '000'	2019 Rs. in '000'	Difference %age
Property, plant and equipment	10,449,980	9,536,212	10%
Stores and spares	502,275	469,712	7%
Stock-in-trade	1,241,999	1,724,824	-28%
Trade debts	143,049	57,011	151%
Other assets	2,796,651	1,914,866	46%
Total Assets	15,133,954	13,702,625	
Shareholders' equity	7,670,082	6,312,429	22%
Long term finances – secured	2,360,583	2,372,252	0%
Trade and other payables	958,721	705,196	36%
Short term running finance	2,419,737	3,100,942	-22%
Other liabilities	1,724,831	1,211,806	42%
Total Equity and Liabilities	15,133,954	13,702,625	



04

CURRENT STATUS

(Operational & Financial Highlights)

Nine Months ended June 2021

Operational Highlights

(Nine Months Ended June 30, 2021)

- **Season Started:** November 15, 2020
- **Season Ended:** March 01, 2021
- **Cane Crushed:** 1,468,505 MT
- **Sugar Produced:** 145,987 MT (9.94%)
- **Ethanol produced:** 26,011.43 MT

Financial Highlights (June 2021 vs. June 2020)

	June 30, 2021 Rs. in '000'	June 30, 2020 Rs. in '000'	Difference (%age)
Sales - net	11,098,469	14,218,628	-22%
Gross profit	1,682,781	2,985,086	-44%
Operating profit	893,699	1,951,304	-54%
Profit before taxation	340,729	1,249,136	-73%
Profit after taxation	202,996	1,127,372	-82%
Earnings per share - basic and diluted (Rs.)	7.08	39.29	-82%



05

FUTURE OUTLOOK

FUTURE OUTLOOK



Efficient organization with professional competence of top order is engaged to remain one of important market leaders in the sugar industry in manufacturing and marketing of white sugar and Ethanol. And to ensure attractive returns to business associates and optimizing the shareholders value as per their expectations.



During the crushing season 2020-21, crushing slightly increased by 2.54%. The Provincial Government of Khyber Pakhtunkhwa (KPK) fixed sugarcane support price @ Rs. 200/- per maund. However, due to failure of the Khyber Pakhtunkhwa Government to ensure supply of sugarcane at fixed rate, the cost of production increased exorbitantly.

The Sugarcane crops for the forthcoming year is healthy and free of disease. We are expecting better yields in the forthcoming year.



The Company's Silo Project investment in Whole Food (Pvt.) Ltd has completed its Commercial Operations Date (COD) for both Sites and we expect revenue to start in the upcoming Financial Year.

The principal activity of WFL is to setup, manage, supervise and control the storage facilities for agricultural produce.



Q&A Session

Q&A Session



THANK YOU!